

# BUYING A HOME WITH KELLER KNAPP REALTY



## THE BUYING PROCESS

Whether you're a first-time home buyer or a savvy investor, when you choose a Keller Knapp agent, you'll clearly understand and feel confident in the process.

### STEP 1



#### Meet with your Keller Knapp agent:

Discuss your needs including price, location, style and amenities.

### STEP 3



**Search for homes:** Your Keller Knapp agent will search for every available home that meets your criteria (as well as a few "outside the box") and will schedule showings that are convenient for you.

### STEP 5



**Negotiate:** Your experienced Keller Knapp agent will work diligently to negotiate on your behalf to reach the best possible outcome for you.

### STEP 7



**Your Home Inspection:** As you move from contract to closing, one of the most important steps is your home inspection and due diligence period. Your Keller Knapp agent will guide you through this process, to make you understand your home inspection and assist in negotiating repairs with the seller.

### STEP 9



**Close on your new home:** Your Keller Knapp agent will schedule the closing where you will sign all necessary paperwork to finalize your loan, disperse funds, and transfer the the home's title to your name.

### STEP 2



#### Get pre-qualified and/or pre-approved:

Not only will you clearly understand your budget, but you also will show the seller you are a serious buyer.

### STEP 4



**Make an offer:** Your Keller Knapp agent will help you make an offer based on market data and terms that best suit your needs.

### STEP 6



**You're Under Contract:** You and the seller have agreed to certain terms and now must work within a certain timeframe to implement those terms.

### STEP 8



**Finalize your financing:** During this time, you and your lender will work closely together to obtain loan approval. It is important that any requests from the lender for information and documents are handled in a timely manner. Once your loan is approved, your closing documents will be prepared by the closing attorney.

CONGRATULATIONS! YOU'RE A HOMEOWNER.